

***“One Focus - Customer Focus”
“Our Goals - Customer Goals”***

Defense Contract Management Agency

***Procurement Executives Roundtable
Federal Acquisition Conference***

Presented By:

***Mrs. Sallie Flavin
Deputy Director***

We enable the war-fighter to win



DCMA Full Service Acquisition

It Starts with Me

Impact



Scope of work

- All major weapons system programs
- \$860B in Contract "Face Value"
- \$116B Unliquidated Obligations
- 320,000 Contracts
- 19,000 Contractors
- Flight Operations (1200 Aircraft/yr)

Chart updated Jan 03-FBP

Span of Control

- 11,125 Professionals
- 800 Locations Worldwide
- 60 Major Field Commands
- \$81M Reimbursable Foreign Military Sales
- DoD Standard Procurement System
- Combat Support Agency



We Enable the Warfighter to Win

DCMA Acquisition Support - World-wide

It Starts with Me

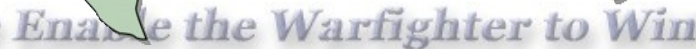
Top 15 MDAP Programs By DCMA Supporting Location (Labor Hours C

DCMA Involvement	C-17A	V-22 OSPREY	F/A -18 E/F	F-16 Aircraft	F/A-22 Raptor	F-35 (J SF)	IAV	DDG 51	J STARS	TRIDENT	NMD	Commanche	THAAD	Longbow	B-2A
Americas															
Atlanta															
Baltimore															
Bell Heli Ft Wth															
Birmingham															
Boeing Canoga Park															
Boeing Heli Phila															
Boeing Long Beach															
Boeing Seal Beach															
Boeing Seattle															
Boeing St. Louis															
Boston															
Chicago															
Cleveland															
Dallas															
Dayton															
Denver															
Detroit															
GE Lynn															
Hartford															
Indianapolis															
LM Denver															
LM Ft Worth															
LM Miss. & Space															
LM Del Val															
LM Marietta Ga															
LM Owego															
Long Island															
Middle East															

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New York															
Northern Europe															
NG Balt															
NG Beth															
NG El Segundo															
NGMelb															
NG St Aug															
Orlando															
Pacific															
Philadelphia															
Phoenix															
Pittsburgh															
Pratt & Whitney															
Raytheon															
Raytheon LA															
Raytheon Texas															
Raytheon Tucson															
San Antonio															
San Diego															
San Francisco															
Santa Ana															
Seattle															
Sikorsky															
Southern Europe															
Springfield															
St. Petersburg															
Stewart & Stevenson															
Syracuse															
Thiokol															
Twin Cities															
Van Nuys															

*Based on FY03 YTD

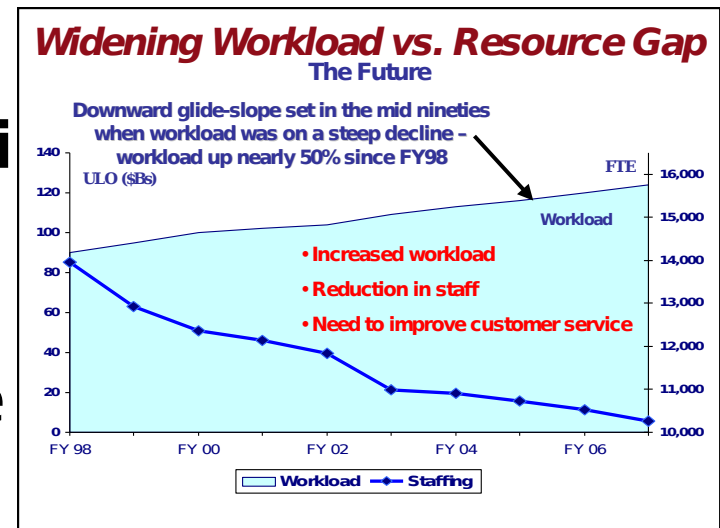
We Enable Our Warfighters



DCMA Business Rule Change

It Starts with Me

- **Aug 2002 DCMA POM briefi**
- **Direction from Mr. Wynne**
 - No more resources
 - Eliminate the imbalance
- **DCMA response: stop low-value work**
(performed at
expense of higher-value)
- **Focus - remove source inspection on non-critical**
contracts under 250K
- **Effective beginning with FY 04 contracts**



DCMA *Where is The Agency Going?*

It Starts with Me

- **More Latitude with Requisite Responsibility and Accountability**
- **Performance Measures Defined by Customer Success Requirements**
- **More Independent Predictive Analysis -Sooner**
- **Smaller, More Highly Skilled and Mobile Workforce**

***Our Path
Forward***



- **DoD Executive Agent for EVM**
System Evaluation and Certification
System Surveillance
- **In Plant Presence**
Program Surveillance & Support to the PM
 - **Cost, Schedule and Technical Performance***Independent Estimates at Completion*



Predictive Analysis

(EVM+)

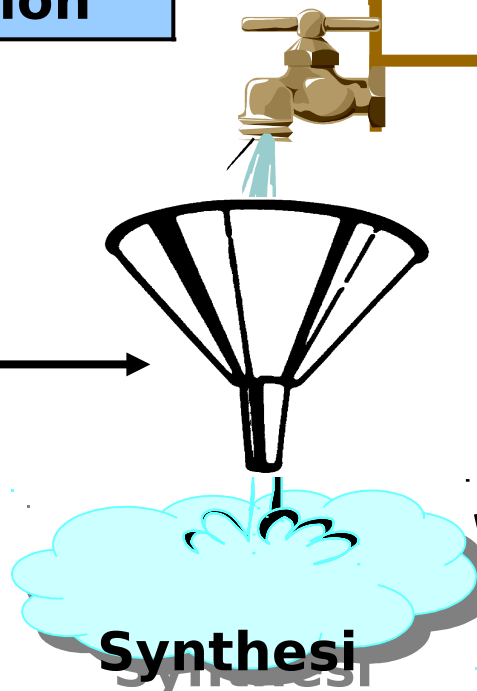
Earned Value Analysis
CAM Interviews
Root Cause Analysis

Development Test
Data Evaluation

Technical Performance
Analysis
Progress Against
Technical Performance
Measures

Other PST Technical/
Business Inputs

Blending



Synthesis

Predictive Analysis & Reporting

A system for performing electronic acceptance and invoicing on DoD contracts.

- **Direct electronic feed to payment system**
- **Web, EDI or FTP input**
- **PKI enabled (password too)**
- **Provides complete transaction visibility**



- **5000 employees trained**
 - **More than 1100 contractor trading partners**
 - **Over 31,000 transactions processed**
 - **For greater than \$1.5 Billion**
-
- **99.9% on-time payments**
 - **\$54.86 in interest paid versus \$314,000 for same value in paper transactions**
 - **90% reduction in acceptance cycle time**



DCMA Values

One Team of Indispensable Partners

DCMA
It Starts with Me

Keeping the Promise,

We Enable the Warfighter to Win

